# Truck Terminal Manager Interview Questions

| |
|---|
| 1. In your experience, what is the key to developing a good team? (Look for how they build mutual trust, respect, and cooperation.) |
| |
| 2. Tell me about the last plan, policy, or budget you developed based on financial information which successfully increased the profits or improved the services of your company. |
| |
| 3. What is the most challenging part of budgeting for you? |
| |
| 4. Tell me about your last experience recruiting, interviewing, or hiring an employee. What techniques did you find most effective in finding the right person for the job? |
| |
| 5. Name a time when your advice to management led to an improvement in your company or otherwise helped your employer. |
| |
| 6. Please share with me an example of how you helped coach or mentor someone. What improvements did you see in the person's knowledge or skills? |
| |
| 7. Provide an example of when you set expectations and monitored the performance of subordinates. What guidance and direction did you find most effective? |
| |
| 8. Provide an example of a time when you successfully organized a diverse group of people to accomplish a task. |
| |
| 9. Share an experience you had in dealing with a difficult person and how you handled the situation. |
| |
| 10. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.) |
| |
| 11. Tell me how you organize, plan, and prioritize your work. |
| |
| 12. Share an experience when you applied new technology or information in your job. How did it help your company? |
| |
| 13. Give me an example of when you thought outside of the box. How did it help your employer? |

| |
|---|
| |
| 14. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem. |
| |
| 15. Would you consider analyzing data or information a strength? How so? |
| |
| 16. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and standards that were applicable to your area of responsibility? |
| |
| 17. Share an effective approach to working with a large amount of information/data. How has your approach affected your company? |
| |
| 18. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant? |
| |
| 19. Provide an experience that demonstrates your ability to manage time effectively. What were the challenges and results? |
| |
| 20. Share an experience in which you successfully coordinated with others. How about a coordination effort that was not as successful? |
| |