Environmental Marketing Representative Interview Questions

1. Share an effective method you have used to monitor green-related industry statistics and literature. Share an experience in which this helped you in your work.
2. Share an experience in which you effectively analyzed green product marketing or sales trends to forecast future conditions.
3. Provide an experience in which you generated and/or identified sales leads for green products and technologies.
4. How often do you attend or participate in conferences, community events, and promotional events related to green products or technologies?
5. How do you generally maintain portfolios of marketing campaigns, strategies, and other marketing products or ideas?
6. What factors do you consider when devising and evaluating methods and procedures for collecting data? Share an experience.
7. Share an experience in which you effectively coordinated with other marketing team members to develop and/or implement a marketing program.
8. Share an experience in which you effectively analyzed regional energy markets.
9. Provide an experience in which you wrote marketing content for green product communication media (e.g. web sites).
10. Describe an effective revision you made to a marketing plan or campaign. How did you identify the need for revision?
11. Share an experience in which you identified an effective marketing channel for green products or services.
12. Tell me about a comprehensive marketing strategy which you developed. What knowledge helped you to create an effective strategy?

13. Describe an effective method you have used to promote awareness of green products and technologies. Share an experience.
14. Tell me about an effective branding or sales initiative which you developed for green products, such as a solar energy system.
15. Provide an experience in which you effectively conducted research and identified a target audience for green products, services, or technologies.
16. What factors do you consider when analyzing the effectiveness of marketing tactics and channels? Share an experience.