

It Account Manager (information Technology Account Manager) Interview Questions

1. What is the most challenging part of budgeting for you?

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2. Name a time when your advice to management led to an improvement in your company or otherwise helped your employer.

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3. Please share with me an example of how you helped coach or mentor someone. What improvements did you see in the person's knowledge or skills?

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4. Provide an example of when you set expectations and monitored the performance of subordinates. What guidance and direction did you find most effective?

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5. Describe an experience in which you identified the educational needs of your students and successfully developed a way to teach/train them.

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6. In your experience, what is the key to developing a good team? (Look for how they build mutual trust, respect, and cooperation.)

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7. Provide an example of a time when you successfully organized a diverse group of people to accomplish a task.

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8. Share an experience you had in dealing with a difficult person and how you handled the situation.

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9. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.)

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10. Tell me how you organize, plan, and prioritize your work.

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