| 1. What is the most challenging part of budgeting for you? |
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| 2. Name a time when your advice to management led to an improvement in your company or otherwise helped your employer. |
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| 3. Please share with me an example of how you helped coach or mentor someone. What improvements did you see in the person's knowledge or skills? |
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| 4. Provide an example of when you set expectations and monitored the performance of subordinates. What guidance and direction did you find most effective? |
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| 5. Describe an experience in which you identified the educational needs of your students and successfully developed a way to teach/train them. |
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| 6. In your experience, what is the key to developing a good team? (Look for how they build mutual trust, respect, and cooperation.) |
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| 7. Provide an example of a time when you successfully organized a diverse group of people to accomplish a task. |
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| 8. Share an experience you had in dealing with a difficult person and how you handled the situation. |
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| 9. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.) |
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| 10. Tell me how you organize, plan, and prioritize your work. |
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| 11. What are some long-range objectives that you developed in your last job? What did you do to achieve them? |
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| 12. Share an experience when you applied new technology or information in your job. How did it help your company? |
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| 13. Give me an example of when you thought outside of the box. How did it help your employer? |

| 26. Provide an example when your ethics were tested. |
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| 27. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the |
| candidate is dependable.) |
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| 28. Please share an experience in which you presented to a group. What was the situation and how did it go? |
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| 29. Provide a time when you worked in a rapidly evolving workplace. How did you deal with the change? (Make sure the candidate is flexible.) |
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| 30. Please share an experience in which you successfully taught a difficult principle or concept. How were you able to be successful? |
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| 31. Share an experience in which you successfully coordinated with others. How about a coordination effort that was not as successful? |
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| 32. Share an experience in which your attention to detail and thoroughness had an impact on your last company. |
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| 33. Share an experience in which you successfully planned and coordinated activity on a project, adhering to project plans. |
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| 34. Share an experience in which your ability to consider the costs or benefits of a potential action helped you choose the most appropriate action. |
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| 35. How do you balance cooperation with others and independent thinking? Share an example. (Try to determine if the candidate has a cooperative attitude or is otherwise good-natured.) |
| determine if the candidate has a cooperative attitude of is otherwise good-natured.) |
| 36. Share an experience in which your diligence of inspecting equipment, structures, or materials helped you identify a problem or the cause of a problem. |
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| 37. Tell me about the last time you oversaw the work of someone else. How did you effectively motivate, develop, and direct the worker(s)? |

| 38. Provide an experience that demonstrates your ability to manage time effectively. What were the challenges and results? |
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| 39. Provide an example when you were able to prevent a problem because you foresaw the reaction of another person. |
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| 40. Share an experience in which your understanding of a current or upcoming problem helped your company to respond to the problem. |
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| 41. Tell me about a time when you developed your own way of doing things or were self-motivated to finish an important task. |
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| 42. What backup, security, and user help systems are you familiar with? Share an experience in which you successfully managed one of these systems. |
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| 43. Provide an experience in which you were sensitive to somone's needs or feelings. How did your helpfulness affect your work environment? |
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| 44. Share an experience in which your willingness to lead or offer an opinion helped your company. |
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| 45. Tell me about the last organizational goals, policies, or procedures which you developed and/or interpreted. |
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| 46. Provide an experience in which you successfully developed computer information resources, including data security and control, strategic computing, and disaster recovery. |
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| 47. Name a time when your creativity or alternative thinking solved a problem in your workplace. |
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| 48. Name a time when your patience was tested. How did you keep your emotions in check? |
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| 49. Share a time when you willingly took on additional responsibilities or challenges. How did you successfully meet all of the demands of these responsibilities? (Make sure the candidate is a self-starter and can demonstrate some initiative.) |

| 50. What are some strategies you use to be aware of technological advances? |
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| 51. Share an experience in which you were able to assess computing needs and system requirements by |
| consulting with users, management, vendors, and technichians. How did this help you to meet those needs? |
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| 52. Share an example of when you established and accomplished a goal that was personally challenging. What |
| helped you succeed? |
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| 53. Provide and experience in which you met with a department head, manager, supervisor, vendor, etc. to |
| solicit cooperation or resolve a problem. |
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| 54. Tell me about the last time you provided technical support for user. |
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| 55. Describe an experience in which your ability to work well with others and reconcile differences helped |
| your company or employer. (Make sure the candidate knows how to negotiate.) |
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| 56. Tell me about your last experience recruiting, hiring, training, or supervising staff. |
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| 57. What have you found is the best way to assign and review the work of programmers and other employees? |
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| 58. Share an experience in which your direction of the daily operations of a department, including analyzing |
| workflow, establishing priorities, developing standards, and setting deadlines, helped your company. |
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| 59. Tell me about a system chart or program which you approved prior to implementation and about a system |
| chart or program which you rejected. What were the differences between the two charts/programs? |
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| 60. Provide an experience in which you successfully controlled an operational budget. |
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| 61. Explain a data processing proposal you evaluated recently, which helped you to assess the feasibility and |
| requirements of a project. |
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| 62. Please share an experience in which you recommend an improvement in the technology of your |
| organization, which helped your company. |

| 63. Tell me about the last operational or project progress report you prepared or reviewed. |
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| 64. Provide a time when you dealt calmly and effectively with a high-stress situation. |
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| 65. Tell me about a time when your ability to analyze needs and product requirements helped you create an |
| effective design or make an informed decision to benefit your company. |
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| 66. Provide an experience in which your ability to actively find ways to help people improved your company |
| or your own work ethic. |
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| 67. Describe a time when you successfully persuaded another person to change his/her way of thinking or |
| behavior. |
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| 68. Provide an example of when you were persistent in the face of obstacles. |
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| 69. Share an experience in which you used new training skills, ideas, or a method to adapt to a new situation |
| or improve an ongoing one. (Look for the candidate's ability to learn.) |
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| 70. Describe a time when you successfully serviced, repaired, calibrated, or tested a device that operates |
| mainly by electronic principles. |
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| 71. What is the key to a successful budget? |
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| 72. Share an experience in which personal connections to coworkers or others helped you to be successful in |
| your work. (Make sure candidate works well with others.) |
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| 73. Describe a time when you successfully provided personal assistance to a coworker or patron. |
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| 74. Tell me about a time when you successfully determined the cause of an operating error at your company |
| and solved the problem. |
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| 75. Share an experience in which you conducted a test of a product, service, or process and successfully |
| improved the quality or performance. |

| 76. What is the key to success when communicating with the public. |
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| 77. Tell me about some of your most recent computer programming projects. |
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| 78. Describe a time when you successfully serviced, repaired, or tested a machine or device that operates |
| mainly by mechanical principles. |
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| 79. Provide an example of a project you worked on that demonstrates your programming abilities. What was your role in the project? |
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| your role in the project? |